



27 May 2015

To all prospective customers of Realty Arena

If you are looking for someone to manage the sale of your property, you can safely make the decision to use the services of Realty Arena and Dean Garzancich.

After 3 collapsed sales and 3 years of trying to sell a little property, we decided to put it on auction. We found Dean through a website search and thank our lucky stars we selected his company Realty Arena. Not only did Dean find a buyer before going to auction, he found a buyer at our 'ideal' price which was significantly more than the previous 3 sales. For various reasons (ours and the buyer) the transfer took 1 year to go through and the process was difficult and relentless.

Throughout the 1 year period, Dean displayed patience, persistence and resilience, going out of his way at all times to do everything in his power to keep the sale moving forward. I felt he always had our best interests at heart; as well as holding the hand of our first time buyer, who was situated in London. Dean was like the 'glue' that held everything and everyone together. Considering that this property is really small, the commission for him was by no means extravagant, yet he still delivered service that was professional and outstanding at all times.

I highly recommend Dean and Realty Arena to manage the sale of your property. You'll be in safe, honest, willing, trusting hands!

A handwritten signature in black ink, appearing to read "Toni Blumeris". The signature is fluid and cursive, with a large initial 'T'.

Toni Blumeris

Director